# INSTITUTIONAL INVESTOR WEEK

For the next upcoming roundtable please contact: Arch Kapur | Executive Director Head of Investor Relations, North America akapur@institutionalInvestor.com

# Institutional Investor Week Live Polling Results

Institutional Investor hosted its inaugural Institutional Investor Week retreat between the 25<sup>th</sup> and 27<sup>th</sup> of July. Just under 100 of the leading North American asset owners, from a range of demographics, gathered in Newport, Rhode Island, to discuss investing in real assets, emerging markets, private equity, private credit and hedge funds.

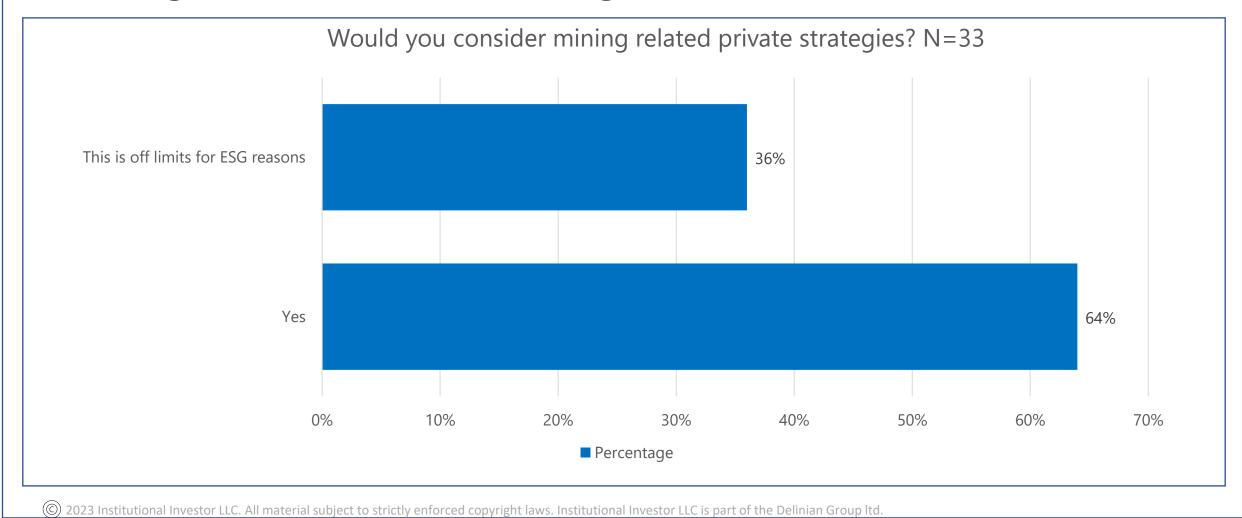
#### **Prevailing Thoughts**

There's no question that private markets have been a bright spot across asset classes over the past few years. In some cases, their performance has indeed provided the lion's share of investment return amidst unprecedented market volatility and geopolitical instability. While their historic returns are certainly appealing, private markets are often complex and esoteric, requiring an asset allocator to seek a more holistic and transparent view into the fundamentals of the space. While access to these strategies have traditionally been limited, a confluence of factors has recently expanded access to private markets, injecting additional liquidity into the space as allocators have sought a diversification and return edge. With flows to private equity, private credit, and real assets exponentially increasing, there is enormous growth potential for this area of the market.

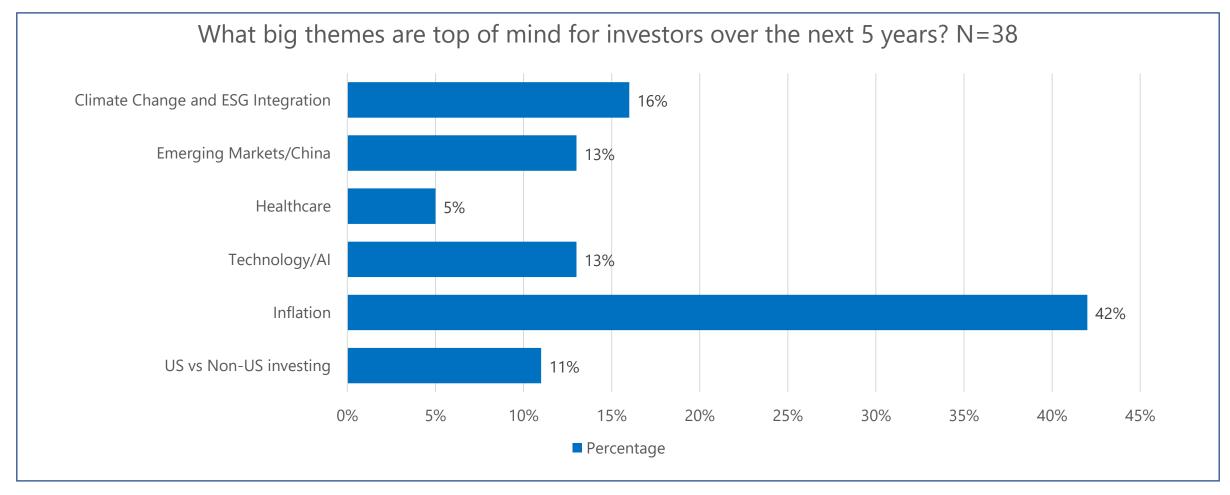
#### **Polling Demographics**

Live polling took place with 44% of audience participation. The majority of respondents were public pension plans and corporate pension plans, as well as, endowments, foundations and investment consultants.

#### Mining Related Private Strategies Back on The Table

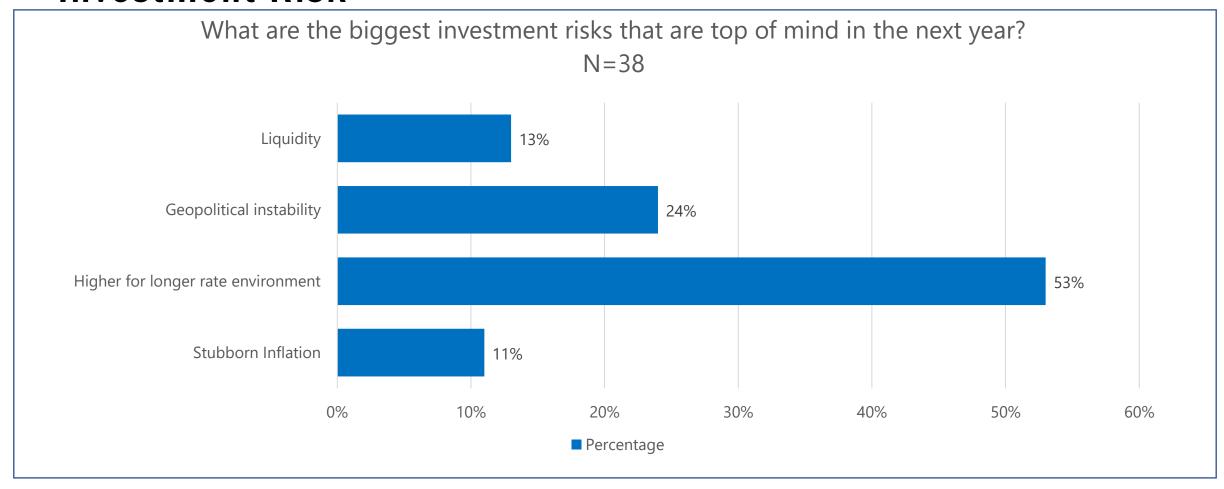


#### Inflation Top of Mind for Most Investors





## Higher For Longer Rate Environment Considered The Biggest Investment Risk

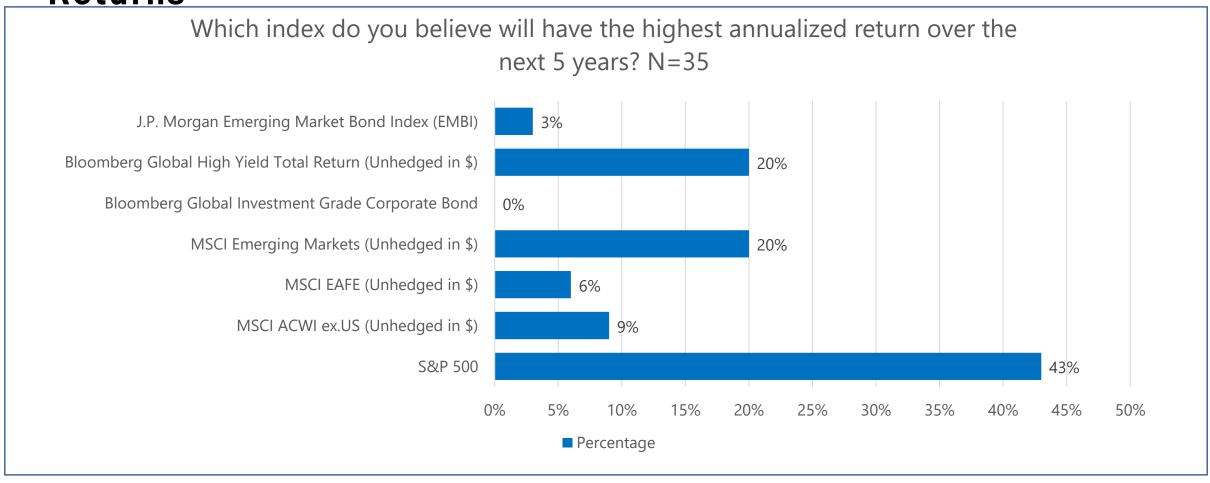


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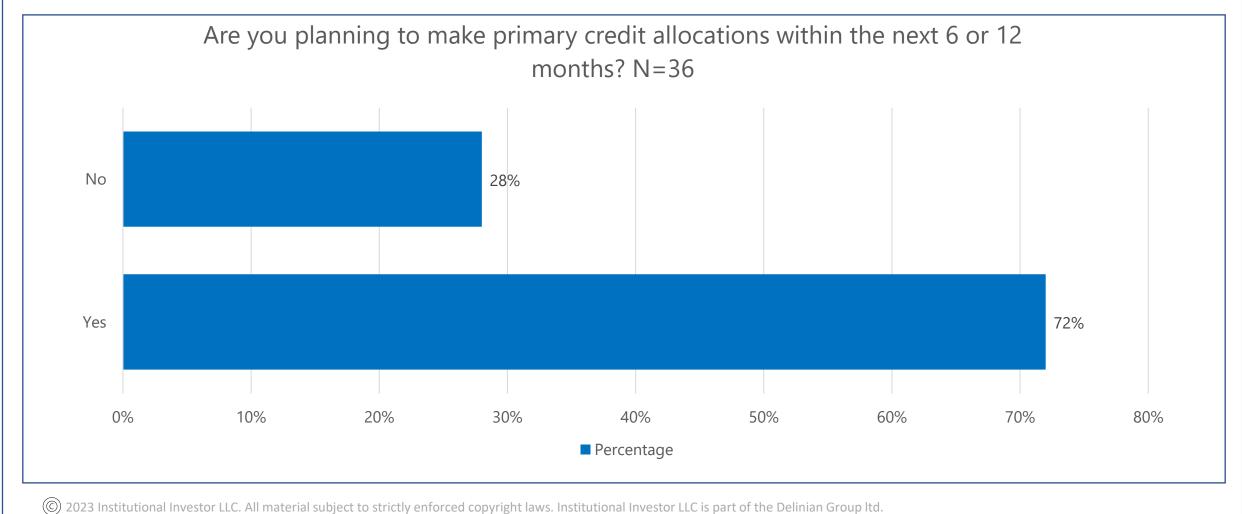


### Institutional

#### High Confidence in S&P 500 Delivering Highest Annualized Returns

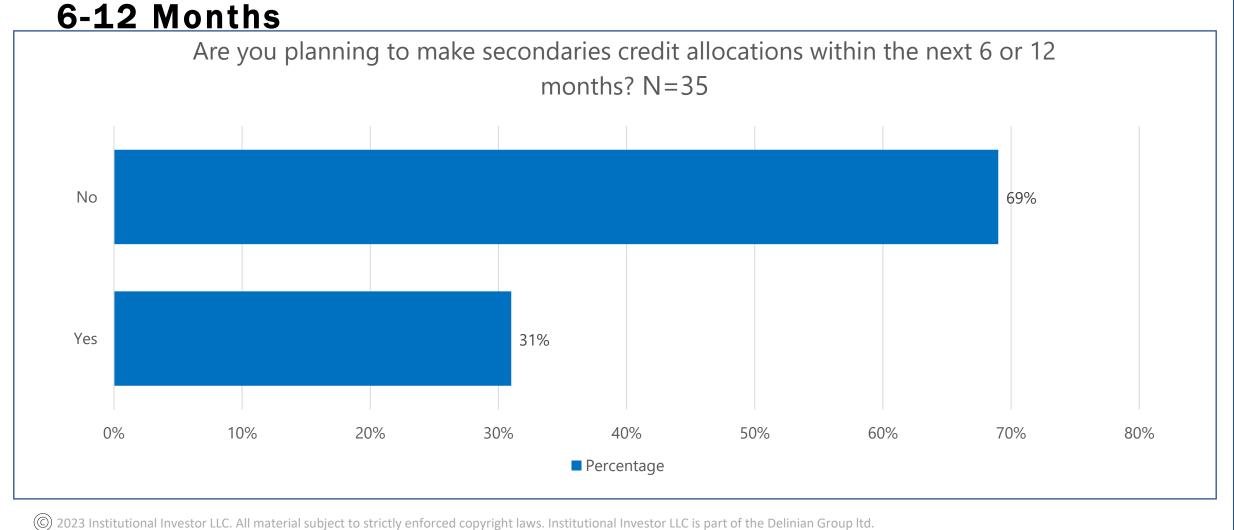


#### Majority Plan Primary Credit Allocations In The Next 6-12 Months





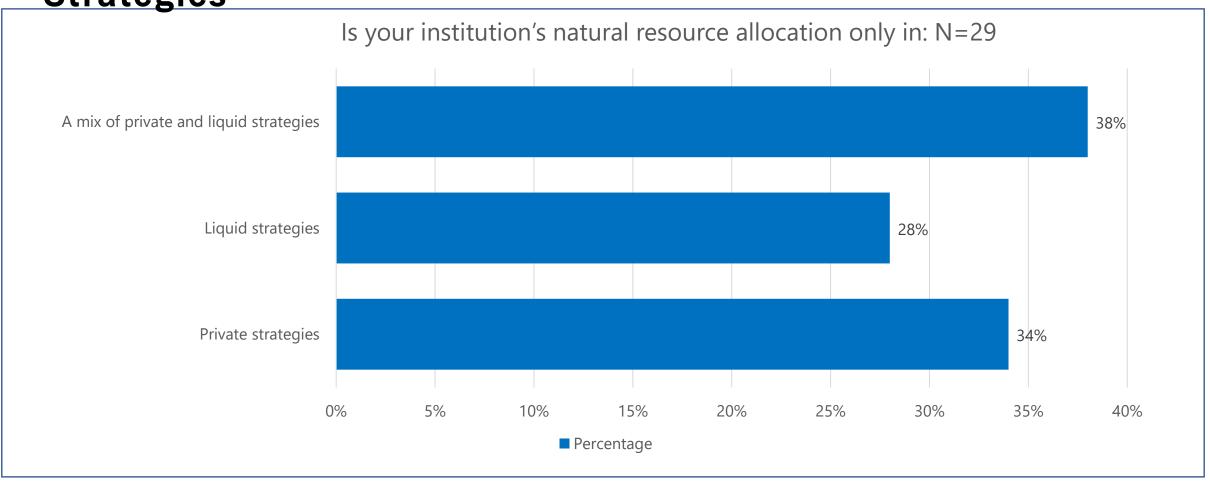
### Majority Will Not Plan Secondaries Credit Allocations In The Next



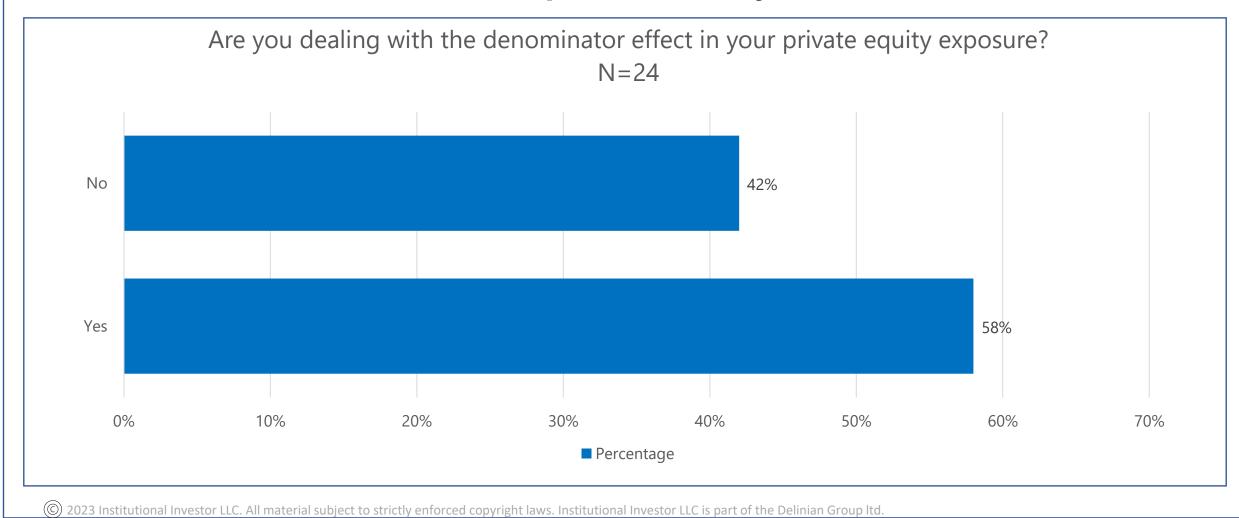


Natural Resources Allocated In A Mix of Private and Liquid

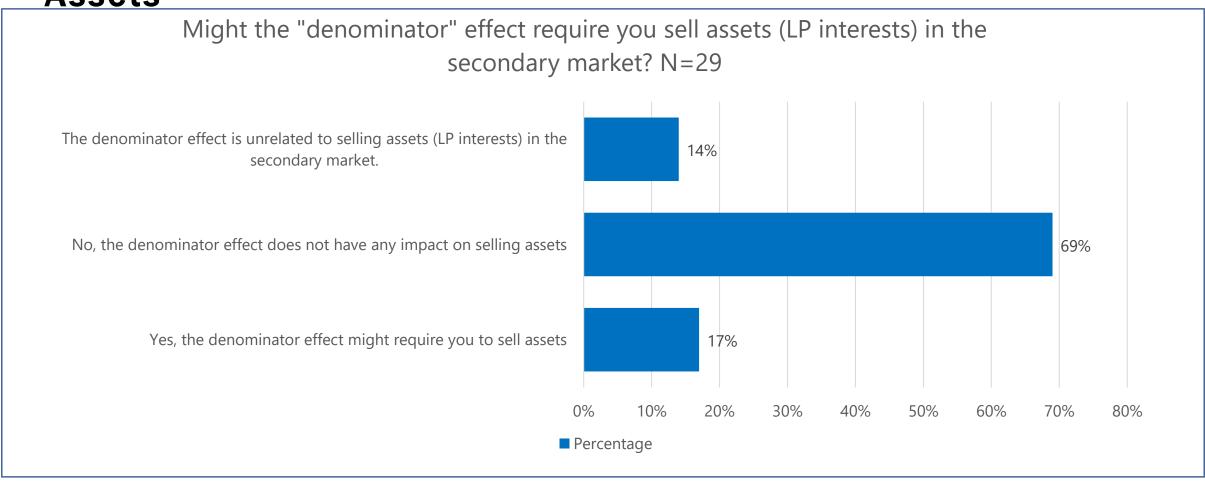




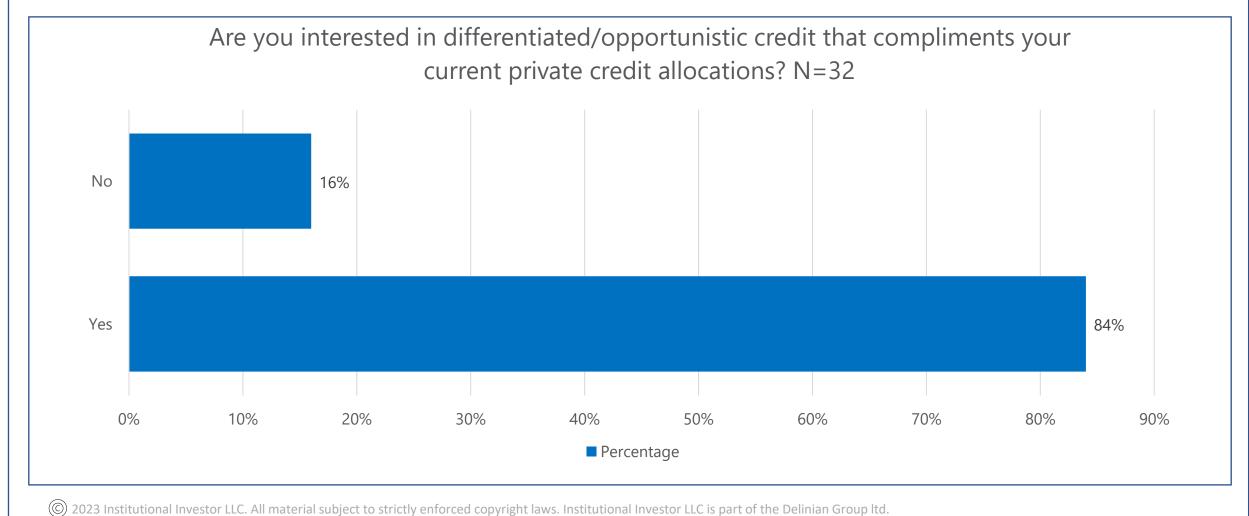
#### The Denominator Effect Experienced by Most



#### The Denominator Effect Will Not Impact The Majority on Selling **Assets**



#### High Interest in Differentiated/Opportunistic Credit





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